

## Overview

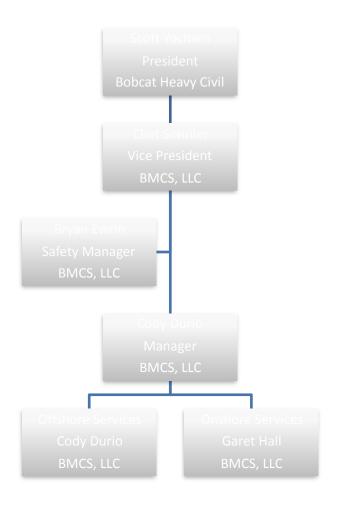




#### Objectives/Agenda

- Introductions
- Overview
  - Bobcat Metering-Calibration Services, LLC Overview
  - Geographic Reach
  - Safety Focus
  - Services
- Summary

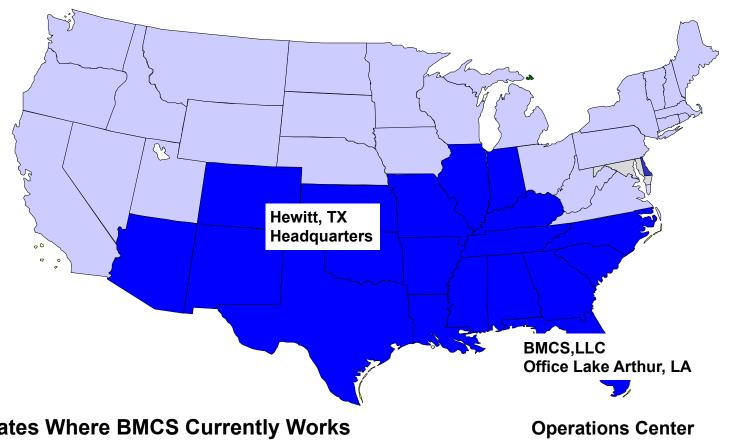
# Bobcat Metering-Calibration Services, LLC Overview



#### BMCS, LLC - Accurate, Safe, Reliable and Experienced

- BMCS, LLC is your partner of choice for custody transfer and mission critical liquid flow
  measurement proving services. With a wide variety of state of the art tools, We can meet the
  most demanding meter proving needs in the field or in our shop. The key to our success and
  your satisfaction is using the right tool for the job.
- We have over 50 years of field experience in liquid petroleum meter proving for the pipeline, refinery, marketing terminal (truck loading rack), airport refueling and power/utility industries. Our proving methods include the use of traditional volumetric standards, automated in-line dynamic displacer Small Volume Prover technology and precision master meter references (Turbine, Positive Displacement and Coriolis mass flow).
- In addition to the traditional petroleum industries listed above, we also serve all types of industrial plants that require on-site NIST traceable liquid meter calibration.
- BMCS, LLC continues to innovate to meet the ever changing demands for petroleum custody transfer applications. The growing use of ultrasonic metering in pipeline applications requires the use of high flow, in-line, statistical proving techniques. BMCS has mobile meter proving rigs designed specifically articulating loading arms that provide the safety and flexibility needed for pipeline service. With both master meter and SVP technology on board, accurate custody transfer meter proving services can be provided for high flow PD, turbine, and Coriolis meters to flow rates up to 5,000 BPH.
- The ever evolving use of blended fuels for automotive and truck use require the right standards and process to achieve consistent metering accuracy and optimum loss prevention. The BCMS loading rack proving trailers are equipped with modern in-line Small Volume Provers and a unique assortment of hoses, cables and electronics to provide no hassle meter proving for all rack designs and products being delivered (gasoline, ethanol, ULSD, biodiesel, fuel oil, jet fuel).
- BMCS, LLC Specializes in Providing Integrated Solutions for challenging measurement needs
  that improve inventory accuracy, reduce costly errors, protect valuable assets, and protect our
  client's reputation in the marketplace..

#### Geographic Reach



**States Where BMCS Currently Works** 

#### **Local Presence and National Reach-Strong Southeastern Presence**

Proprietary & Confidential to Bobcat Metering-Calibration Services, LLC

#### Safety Statement

The personal safety and health of each employee of Bobcat Metering-Calibration Services, LLC is of primary importance. Prevention of occupationally-induced injuries and illnesses is of such consequence that it will be given precedence over operating productivity, whenever necessary. In keeping with the highest standards, management will provide all mechanical and physical equipment required for personal safety and health to the greatest extent possible.

We will maintain an occupational safety and health program conforming to the best practices of organizations of this type. To be successful, such a program must embody proper attitudes towards injury and illness prevention on the part of both supervisors and employees. It also requires cooperation in all safety and health matters, not only between supervisor and employee, but also between each employee and their co-workers. Only through such a cooperative effort can a safety and health program, in the best interest of all, be established and preserved.

Our objective is a safety and health program that will reduce the number of injuries and illnesses to an absolute minimum, not merely in keeping with, but surpassing, the best experience of operations similar to ours. Our goal is zero accidents and injuries.

## Project and Safety Mobile Reporting

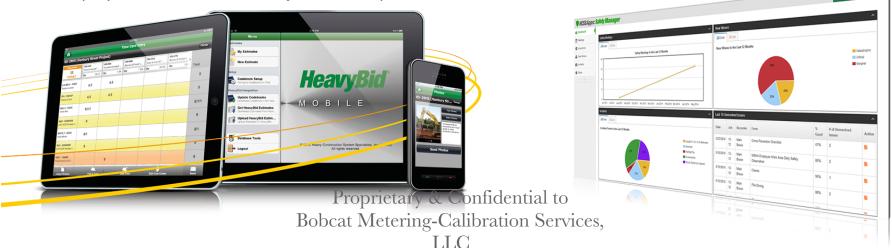
Bobcat Metering-Calibration Services, LLC has always strived to be an industry leader in the construction industry. Throughout our history, we have always believed that as technology and methods improve, so should we.

Through the use of HCSS Project and Safety Mobile Reporting, BMCS, LLC has taking considerable steps towards making the project process easier for the customer.

With Bobcat Metering-Calibration Services, you can count on the following

- Consistent Scheduling
- Safety Reporting
- Milestone Progress
- 3 Week Look A Head

Equipping all our Technicians with IPad devices, we have empowered the next generation of leaders to streamline and formalize their processes by eliminating manual procedures, receiving immediate feedback against the budget, and reducing duplicate entry, as well as the ability to track and monitor the progress of our employees, environment, and job site compliance.



#### **OSHA Statistics**

	Days	Restricted	Medical			# of				OSHA				
	Away	Duty	only	Fatal	Total	Restricted	# of Days	Hours		Incident				AVG
Year	Cases	Cases	Cases	Cases	Cases	Days	Away	Worked	EMR	Rate	LTIR	DART	SEVER	Employees
2015	0	0	0	0	0	0	0	188628	0.65	0.00	0.00	0.00	0.00	98
2014	0	0	0	0	0	0	0	141052	1.00	0.00	0.00	0.00	0.00	73
2013	0	0	0	0	0	0	0	105937	0.67	0.00	0.00	0.00	0.00	55
2012	0	0	0	0	0	0	0	81174	0.89	0.00	0.00	0.00	0.00	42
2011	0	0	0	0	0	0	0	73206	0.98	0.00	0.00	0.00	0.00	38
2010	0	0	0	0	0	0	0	34176	0.95	0.00	0.00	0.00	0.00	18

## **Onshore Proving Capabilities**

BMCS, LLC capabilities go far beyond the expertise of many measurement companies, including:

- Onshore Meter Proving & Calibration
- On-site or In-Shop Service
- Procurement of Gas Sample,
   Procurement of Liquid Sample
- Onshore Meter Repairs and Installations
- Crude Oil Rail-Car Metering and Calibration
- New Meter Sales
- Turbine Meter Swap-out Program
- High Volume Displacement Prover





## Offshore Metering and Calibration Capabilities

BMCS, LLC tireless quest for satisfaction of its customers is proven through the following services provided

- Offshore Meter Proving & Calibration
- On-site or In-Shop Service
- On-site Natural Gas Meter Run Primary Device Repairs
- Procurement of Gas Samples, Procurement of Liquid Samples
- Offshore Meter Repairs and Installations
- Meter Sales
- Turbine Meter Swap-out Program
- Orifice Plate Sales & Repairs





## Proving Equipment

BMCS, LLC has the following fleet of proving equipment that was built in 2015 and is considered to be some of the best in the industry

- Brooks Small Volume 18", 30 Gal (5-5000 BPH) with Certified/Tested Hoses
- Bi-Directional Ball Prover 8", Two Volumes (4 bbl and 2.5 bbl) with Certified/Tested Hoses.
- Bi-Directional Ball Prover 8",(2.5 bbl) with Pipe Arms.
- Volumetric Proving Cans 1000 gal and 200 gal.
- Certified Master Meters -2"- 4" Smith and 2" Liquid Control
- Both Ball Provers Can Range Between 100 1150 BPH.
- Electronics Capable to Read Pulses in DUAL CHRONOMETRY and WHOLE PULSES
- Certified THERMOPROBE and PRESS, GAUGES
- Prove-It Proving Program Software







#### Summary

- ☑ Unique Chemical, Petrochemical and Industrial Experience and Capability
- **☑** Business Understanding, Focus, & Responsiveness
- ☑ Strong Safety, Health, and Environmental Work Culture
- Proven Portfolio of Services with Program Management, Services Capabilities to Deliver Integrated Turnkey Solutions
- **☑** KPI's & Continuous Performance Improvement Culture
- ☑ Financially Strong; Resources and Capacity for the Most Challenging Large-Scale Programs and Projects
- **☑** State of the Art Equipment Fleet to Service all your needs

## Follow Up/ Next Steps

Thank You for Considering
Bobcat Metering-Calibration Services, LLC

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